



## Invitation to Direct Marketing

Changi Airport Group (Singapore) Pte. Ltd. (“CAG(S)”) would like to invite interested companies to participate in a Direct Marketing Exercise for the **Short-Term Tenancy Shop Concession(s)** at the Departure / Transit Lounge of Terminal 1, Terminal 2 and Terminal 3.

We are looking for unique and exciting brands and concepts with a proven track record that will inject buzz to and differentiate the retail offerings at Singapore Changi Airport. Preference will be given to brands that are not already represented at the Departure / Transit Lounge of Terminal 1, Terminal 2 and Terminal 3. All product categories may be considered, except for Liquor & Tobacco, Perfumes & Cosmetics and Watches.

The decision of the evaluation, final allocation and award of the Concession(s) will be at the absolute discretion of CAG(S).

## Details of Direct Marketing Exercise

**Title:** Direct Marketing for Short-Term Tenancy Shop Concession(s) at:

- Departure/Transit Lounge, Terminal 1
- Departure/Transit Lounge, Terminal 2
- Departure/Transit Lounge, Terminal 3

**File**

**Reference:** CAG/000/CM/2024/T13

**Concession**

**Category:** Retail

**Size of units:**

Terminal	Concession	Floor Area (sqm or thereabouts)
1	B	20 sqm
	C	21.44 sqm
	D	28 sqm
	E	18 sqm
	F	20 sqm
2	A	18 sqm
3	A	13 sqm
	B	29 sqm
	C	17 sqm

**No. of**

**Concessions:** 9

**Tenancy Period:**

The Tenancy Term shall be for a period of:

Terminal	Concession(s)	Tenancy Term
1	B	One (1) year, commencing from 1 July 2025 to 30 June 2026
	C	One (1) year, commencing from (i) 1 November 2025 or (ii) the date of the physical handover of the Premises to the Tenant, whichever is the later of (i) or (ii)
	D	One (1) year, commencing from (i) 1 November 2025 or (ii) the date of the physical handover of the Premises to the Tenant, whichever is the later of (i) or (ii)
	E	One (1) year, commencing from 15 July 2025 to 14 July 2026
	F	One (1) year and One (1) month, commencing from 1 June 2025 to 30 June 2026
2	A	One (1) year, commencing from 12 March 2025 to 11 March 2026
3	A	One (1) year, commencing from (i) 22 May 2025 or (ii) the date of the physical handover of the Premises to the Tenant, whichever is the later of (i) or (ii)
	B	One (1) year, commencing from (i) 18 April 2025 or (ii) the date of the physical handover of the Premises to the Tenant, whichever is the later of (i) or (ii)
	C	One (1) year, commencing from (i) 1 December 2024 or (ii) the date of the physical handover of the Premises to the Tenant, whichever is the later of (i) or (ii)

**Option for****New Term:** No option for New Term**Publication Details****Direct****Marketing**

28 August 2024

**Opening****Date:****Contact Person(s) for the Direct Marketing Exercise****Name:**

Mr. Marcus Lee

**Designation:**Assistant Manager,  
Airside Planning & Leasing**Contact No.:**

+65 6603 4973

**E-mail:**

marcus.lee@changiairport.com

**Interested operators, please request for a copy of the leasing documents from Mr. Marcus Lee.**

### Important Information for Site Visit

1. Should you wish to view the site, please give prior notice of your attendance. For information, the Airport Police Division will take about 7 days to process the application.
2. Kindly email to **the above contact person(s)** with the following details should you wish to view the site:-
  - i) Full Name (as per NRIC/ Passport)
  - ii) NRIC/FIN No. (compulsory to provide Expiry Date of Work Permit)
  - iii) New Malaysian IC (compulsory for Malaysian or Singapore PR)
  - iv) Passport No.
  - v) Date of Birth (in DD/MM/YYYY format)
  - vi) Nationality
  - vii) Country of Birth
  - viii) Gender
  - ix) Race
  - x) Mobile No.
  - xi) Home Address
  - xii) Company Name (as per ACRA)

Note: Please bring along Work Permit, NRIC or Passport with **photo attached** in exchange for the Visitor Pass for the site visit. Identification cards without photos attached will **not** be allowed for exchange for Visitor Passes.